

Price List

Education & Training Services

We help Aged Care, Home Care and Retirement Village providers stay ahead of reform, reducing risk, optimising staffing and boosting occupancy with solutions that accelerate sales and admissions.

Group Online & In-Person Training		
Online - 2hr single session (min 2 participants)	Condensed overview, no attendee cap, priced per participant	\$295 +GST pp
Online - 6hr (3 x 2hr) (min 2 participants)	Full topic coverage, no attendee cap, priced per participant	\$595 +GST pp
In-Person - Half Day (4hr) (min 4 participants)	Up to 10 participants; travel additional	\$525 +GST pp
In-Person - Full Day (7hr) (min 4 participants)	Up to 10 participants; travel additional	\$695 +GST pp

Premium & 1:1 Programs		
Premium Sales & Admissions - 2 days	Consecutive days per month + 2 x 1hr Teams meetings per week	\$4,200 +GST pp
Premium Sales & Admissions - 3 days	Consecutive days per month + 2 x 1hr Teams meetings per week	\$5,500 +GST pp
1:1 Sales & Admissions, Revenue Review, HELF Mentoring	Onsite or online; personalised action plan included	\$295 +GST/hr
	Onsite daily consulting rate	\$1,550 +GST/ daily rate

Specialist Services		
Higher RAD Applications IHACPA Lodgement	Market review, business case & lodgement per home	\$2,750 +GST
Mystery Shopping	Four-stage assessment + comprehensive report per home	\$1,800 +GST

HELF Training Services		
Discovery & Needs Assessment	Home visit, resident profile & competitor review, opportunity modelling	Pricing based on size of home and initial discovery meeting to determine scope of works
Program & Pricing Design	Service list, bundled/a la carte pricing, revenue projections	
Staff Training Delivery	Role-specific training - executive, nursing, admin & floor staff	
Platform Setup & Quote Generation	Resident Select platform configuration & staff quoting training	
Agreement Creation & DocuSign	Compliant agreement automation, cooling-off & review scheduling	
Transition Support	Managing existing ESF/ASF residents into compliant HELF agreements	
Full HELF Implementation	Including all services listed above	

Additional training options

Tailored sessions and bundled programs can be built around your team. Full-day sessions with 11+ attendees available on request.

Notes

1-hour Discovery meeting included in all pricing listed. All pricing excludes GST. Travel expenses additional where applicable.

Let’s talk about the right program for your team. We’re happy to meet with you to discuss the sessions that best suit your team.

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